

## Guide to Comparing Fence Warranties

A typical fence warranty or guarantee is comprised of two components - the materials and the craftsmanship. The specifics matter when it comes to a guarantee, so let's look at each separately:

### **MATERIALS WARRANTY**

**The first component of a warranty applies to the materials being used for the project.** Vinyl, steel, aluminum, and chain link often have a limited warranty from the manufacturer, ranging from 10 years to life. Each has different stipulations regarding what is and isn't warrantied, how issues are remedied, if the warranty covers the full replacement value of the fence, etc. Manufacturer warranties almost always cover the replacement of defective fence materials, but not the labor to do the work, so it is the homeowner's responsibility to pay for the labor. For materials such as wood, there usually is no manufacturer warranty; only the warranty the contractor provides, which may be as little as one year.

### **CRAFTSMANSHIP WARRANTY**

**The second component to a warranty is the craftsmanship aspect of the project.** This is a warranty promising the work was done properly and will last as expected. Contractors typically offer a one-year warranty, meaning you can feel confident in your fence lasting at least one year. Here's a scenario one may encounter: You buy a fence from a contractor and the material fails after six years. If you're lucky enough to have a manufacturer warranty, you'll still be responsible for paying the fence contractor to come and remove the existing fence and install the new one - even though they were the ones you bought the defective fence from in the first place. Here's another scenario that's even worse: You buy a wood fence from a contractor who gives you a one-year warranty. After four years, your posts are leaning because they weren't installed deep enough, and all the shallow posts must be pulled out and replaced. You have no recourse to ask your contractor to replace the poorly installed fence because their warranty period has expired. These are real life scenarios we've heard from customers who come to us hoping for something different and better.

### **THE YUTKA DIFFERENCE**

**We base our Yutka Guarantee™ on how long the fence should perform.** We know our products will last from 6 to 20 years minimum, depending on the materials used - and we stand behind that. We not only stand behind the craftsmanship; we stand behind the materials. We guarantee our cedar for a minimum of 6 years; no one else does. We know our unique method of building cedar gates ensures they will function properly in 6 years; no one else guarantees that. If our vinyl, aluminum, or steel fails to perform within 20 years, we will remedy the situation at **NO EXPENSE** to you! We provide this guarantee so you can feel confident in your purchase. We have over 50 years of experience learning what works and what doesn't, which is why we provide such a bold guarantee.